North Dakota Auctioneers Association

Name:_____

Scoresheet

Contestant #:_____

Judge: A B C D E

North Dakota FFA Auctioneering CDE - Preliminary

		Below AVG	Fair	Good	Very Good	Excellent	TOTAL
PROFESSINOALISM - 20	Introduction of Contestant -	1	2	3	4	5	
	Initial Command -	1	2	3	4	5	
	Overall Professinoalism -	1	2	3	4	5	
	Poise / Presence (Confidence) -	1	2	3	4	5	
CHANT / VOICE - 45	Voice Control / (pitch, breaking voice) -	1	2	3	4	5	
	Clarity -	1	3	5	7	10	
	Speed (too fast / too slow) -	1	3	5	7	10	
	Rhythm -	1	3	5	7	10	
	Voice Expression / Use of Filler Words -	1	3	5	7	10	
EFFECTIVE AUCTIONEERING - 35	Article Description (Product Knowledge) -	1	2	3	4	5	
	Eye Contact with Bidders / Scans Audience -	1	2	3	4	5	
	Body Language / Hand Gestures -	1	2	3	4	5	
	Auctioneer Accuracy -	1	2	3	4	5	
	Says "Sold" -	1	2	3	4	5	
	Salesmanship -	1	3	5	7	10	
					100 points possible TOTAL SCORE =		

Will this contestant be a positive ambassador for the Auctioneer and FFA Associations? **YES** **NO**

Things Done Well:

Needs Improvement: